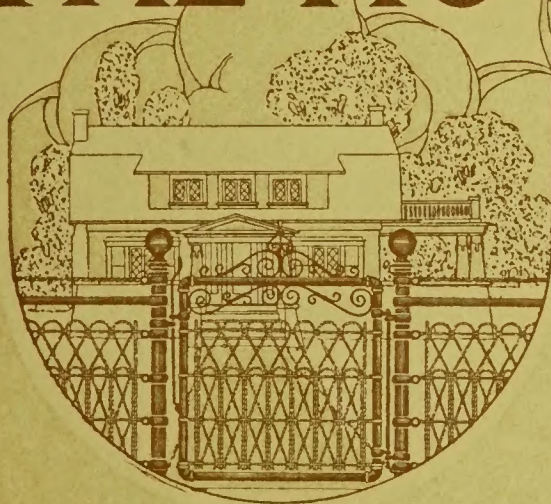


# THE HOOSIER FENCE CO.



FRANKTON

INDIANA

CATALOG No 19. 1913.





# WHY HOOSIER FENCES ARE BETTER

EMERSON SAYS: "If a man can write a better book, preach a better sermon, or make a better mouse trap than his neighbor, though he build his house in the woods, the world will make a beaten path to his door."



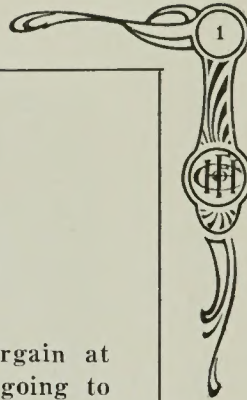
WHEN competitors are striving each against the other in their efforts to produce the lowest priced fence, quality is sure to suffer, and a fence slighted in quality is dear at any price. Buying a cheap fence is not economy—it's a lamentable waste of good, hard-earned money.

**W**e began the manufacture of HOOSIER FENCES almost a quarter of a century ago and they at once became immensely popular not only because they were attractive, but because quality was self-evident, even at the first glance; and so we prospered nicely. Then came the competitors—they always follow in the wake of every great success. However, our competitors soon learned that it was no easy matter getting orders away from an established firm with a reputation for making thoroughly reliable fences. What were they to do? Well, cutting prices seemed to be their only hope, and that's what they did; but you can rest assured they had to use cheaper and lighter material in their fences in order to do it.

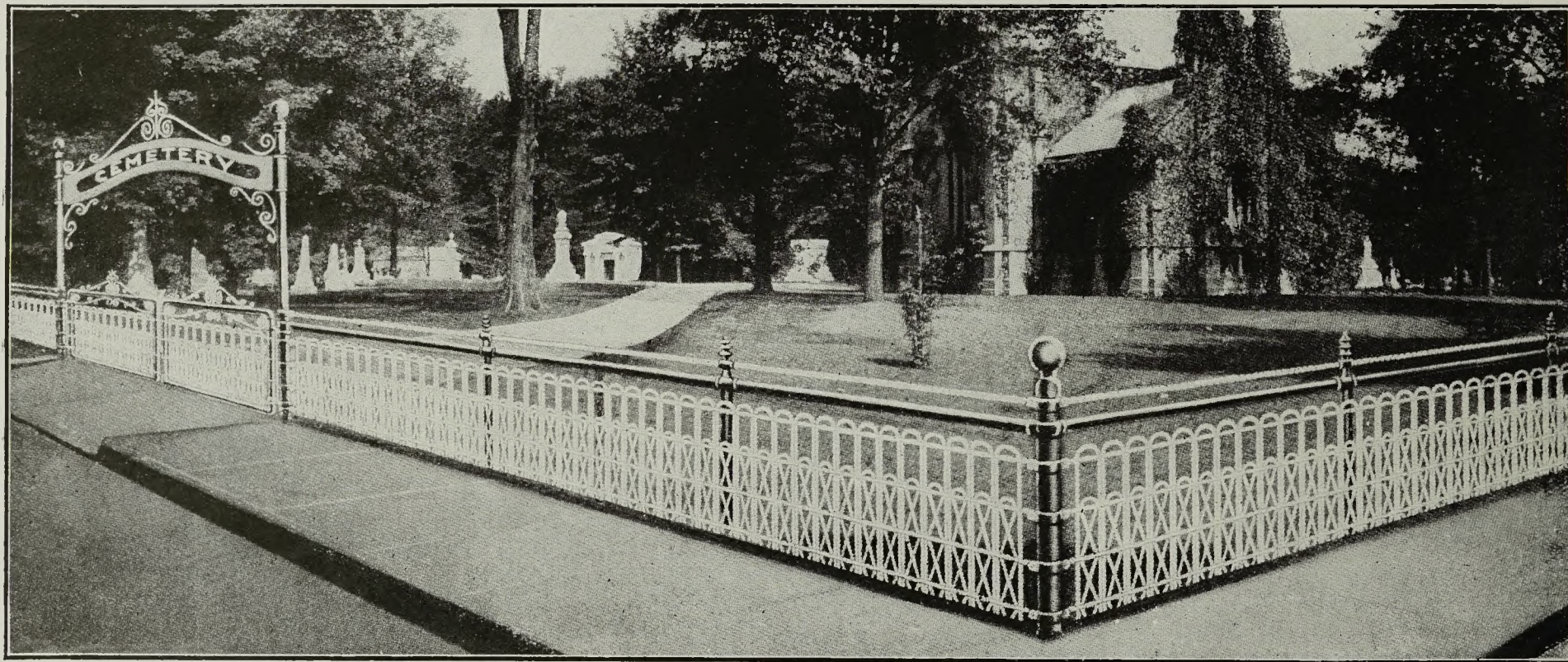
**W**hen this competition hurt us for a while, we'll frankly admit. The people, relying on pictures alone, had the idea that ornamental

fences were all alike and imagined they were getting a bargain at the lower prices. One thing is certain, however, nobody is going to recommend an unsatisfactory fence to their friends and neighbors, and personal recommendations were selling more HOOSIER FENCES than all of our advertising. We knew that a reaction was bound to occur and after that fences would be bought on merit alone. Right then and there we determined to hold fast to our higher ideals—to practice every known economy in manufacturing and selling—to ask only a very, very small per cent. of profit—and to return to the buyer in quality all that we could save by these economies. So while HOOSIER FENCES cost only a trifle more than the very cheapest, they represent the best fence value that can be bought anywhere.

**W**hen this policy gradually turned the tide of business our way again, as we were sure it would. Now we no longer fear competition of any kind. Thus we have a very definite reason for making HOOSIER FENCES better—doing so has brought us success. Our reasons "How" and "In what particulars" HOOSIER FENCES are better are no less definite. You'll find them on the following pages.

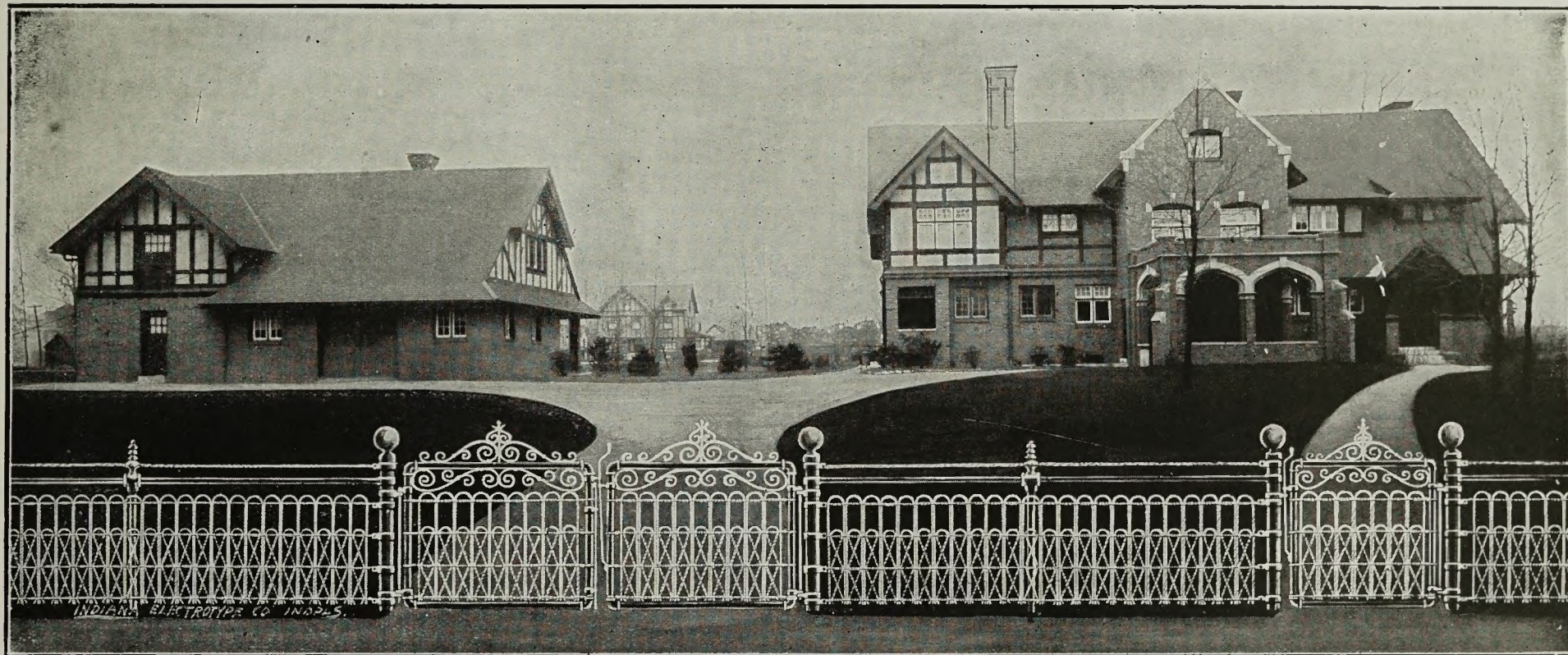






For cemeteries, churches, schools, parks, etc., Hoosier Fences have never been equaled. Special prices on large orders.

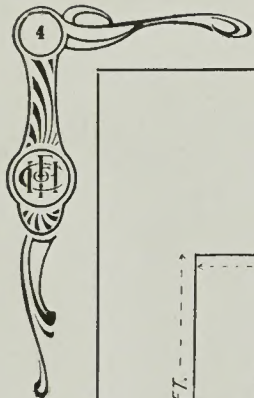




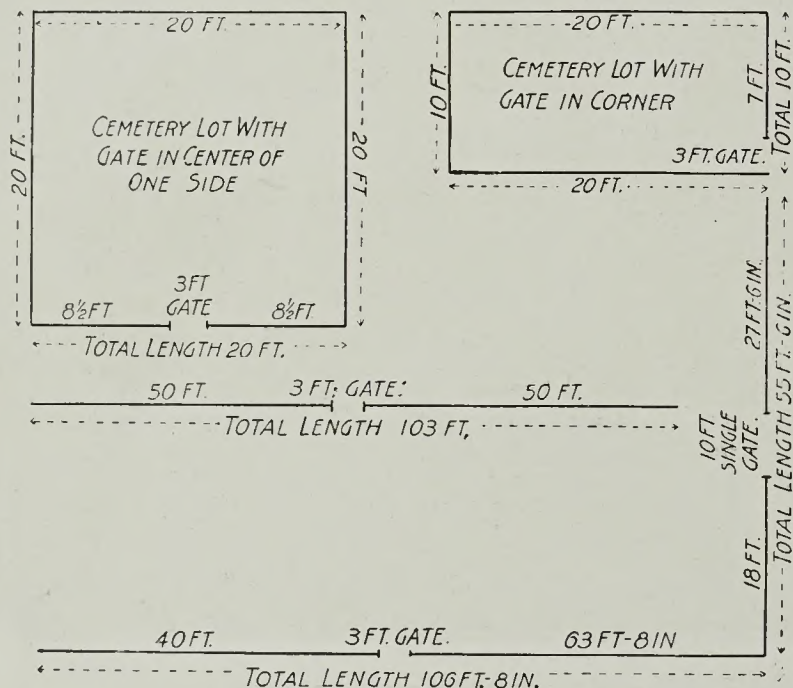
HOOSIER FENCES SATISFY THE MOST DISCRIMINATING — Any of the various designs shown in this catalog are suitable for enclosing lawns.







# Directions for Ordering Complete Fence



IN filling an order for complete fence, it is necessary that we know exactly how it is to be built, that we may send the proper number and kind of posts and fittings. For that reason we require a rough diagram with each order, as per examples given.

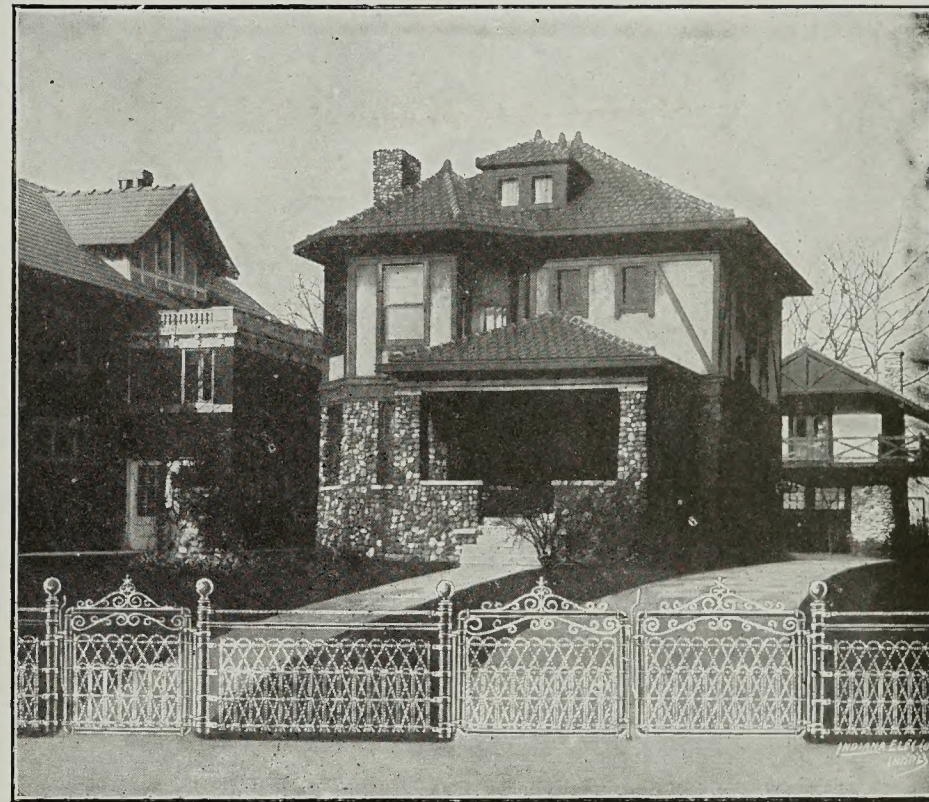
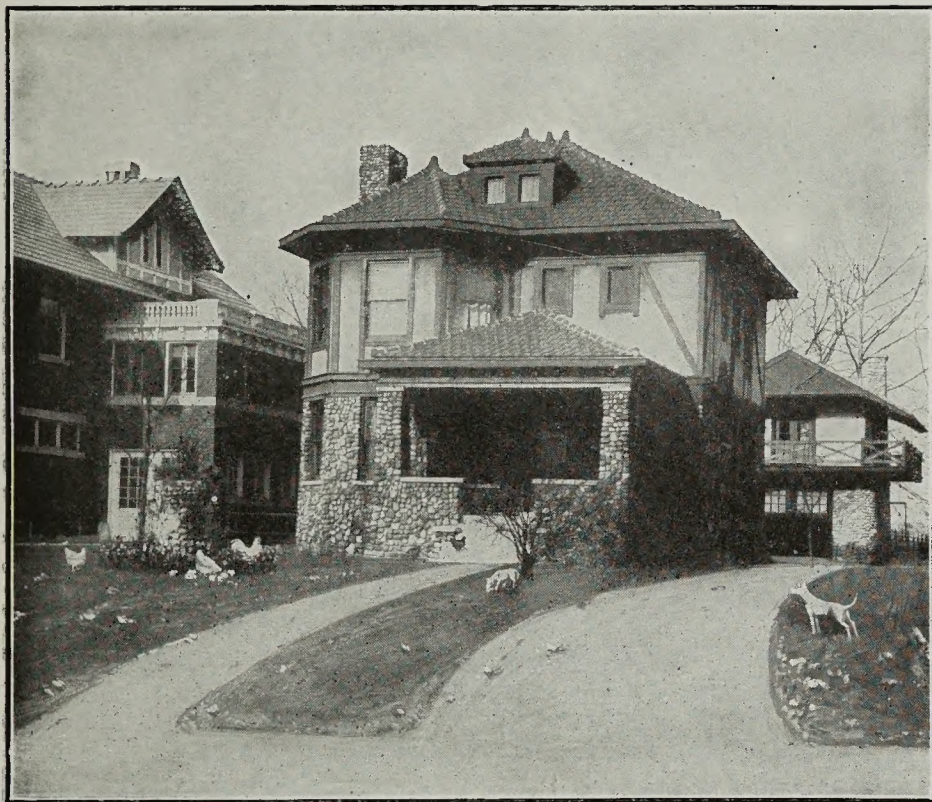
☐. Indicate the fence by straight lines and the gates by openings. Give the exact length to each stretch of fence between corner, end or gate posts, as the case may be. It is only necessary to measure from one large post to another, as we do not charge for fencing to fill the gate spaces and for the gates, too, as some manufacturers do. State size of gates wanted, and for drive gates advise whether single or double gates are wanted.

☐. If fence is to be on a grade, state how much and where grade begins and ends. If fence is to be set on a stone coping or wall, give width and height of wall, also width and height of gate openings, in case gates are to drop below the wall.

☐. Be sure all your measurements are correct, as fence will be made according to your diagram. Remember, the wire fabric in a complete fence is six inches lower than the braided top wire, to which we always measure when specifying the height of a complete fence.

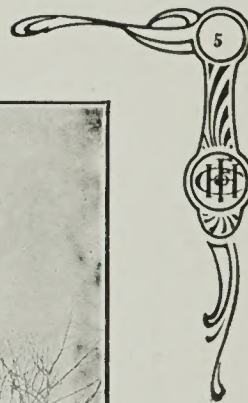
ALWAYS GIVE CATALOG NUMBER OF FENCE WANTED.



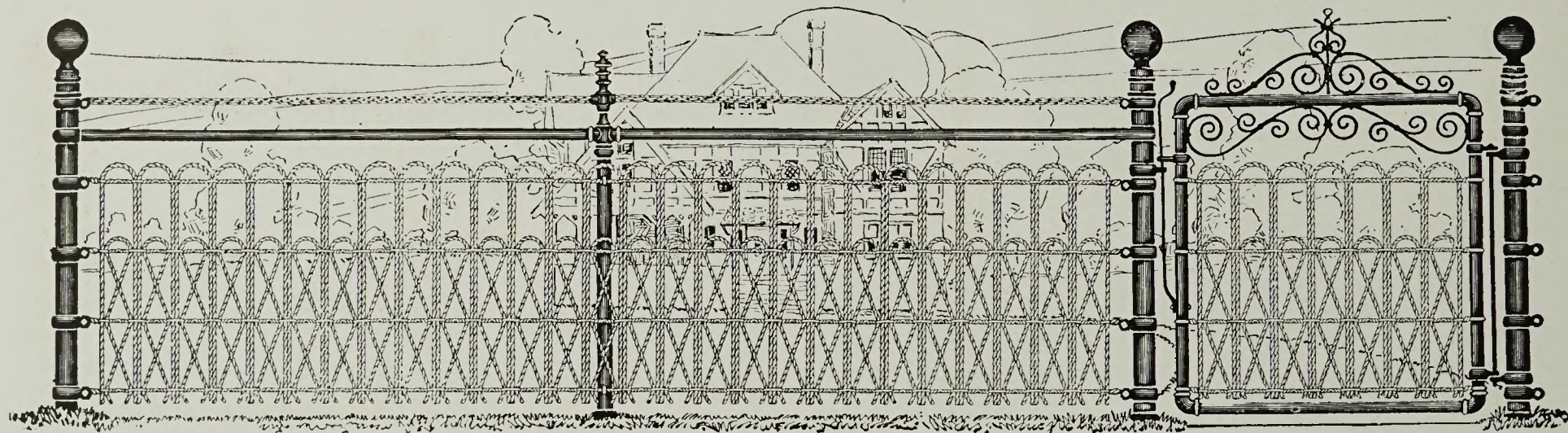


### BEFORE AND AFTER

These two photographs tell more eloquently than we can in words, just how much a Hoosier Fence will improve the appearance of any home. It is impossible to have a nice, clean lawn, unless it is protected. A Hoosier Fence not only protects, but also beautifies a lawn.







### Standard Ideal Fence

No. 122.	22 inches high, 16-inch picket, per foot (less gate spaces).....	\$0.54
No. 124.	24 inches high, 18-inch picket, per foot (less gate spaces).....	.55
No. 130.	30 inches high, 24-inch picket, per foot (less gate spaces).....	.57
No. 136.	36 inches high, 28-inch picket, per foot (less gate spaces).....	.59
No. 142.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.63
No. 148.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.67

Extra for 3-foot walk gate, \$4.50. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.50. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

### SPECIFICATIONS

2-inch diameter End, Corner and Gate Posts.

1½-inch diameter Line Posts. See pages 30 and 31.

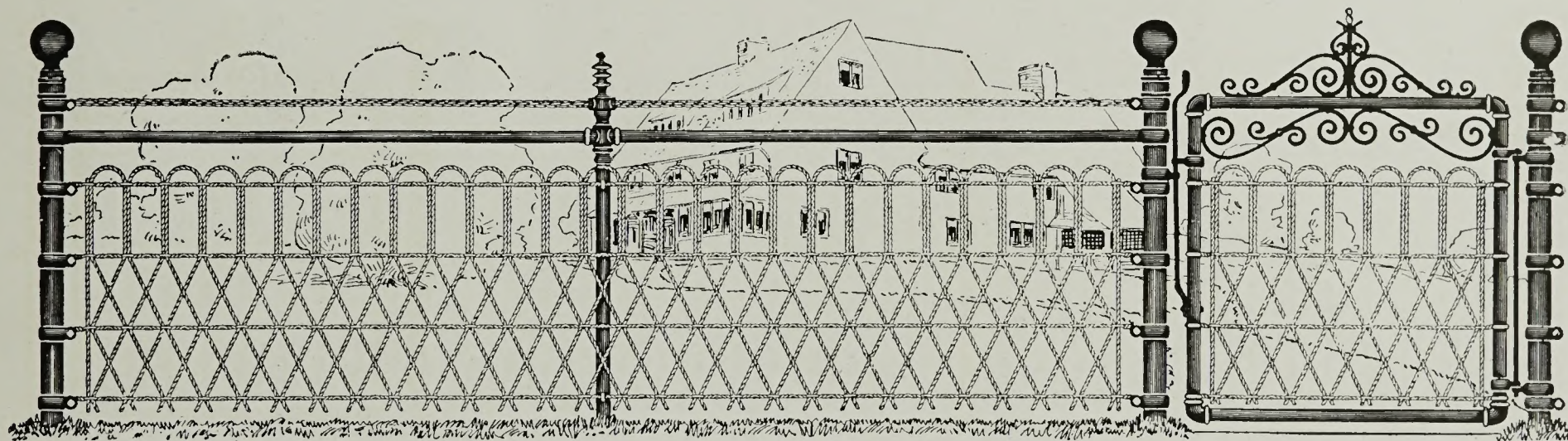
1¾-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Ideal Fabric fully specified on page 21.

Line Posts 7 feet apart.





### Standard Diamond Fence

No. 330.	30 inches high, 24-inch picket, per foot (less gate spaces).....	\$0.55
No. 336.	36 inches high, 28-inch picket, per foot (less gate spaces).....	.57
No. 342.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.61
No. 348.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.65

Extra for 3-foot walk gate, \$4.50. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.50. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

### SPECIFICATIONS

2-inch diameter End, Corner and Gate Posts.

1 $\frac{3}{8}$ -inch diameter Line Posts. See pages 30 and 31.

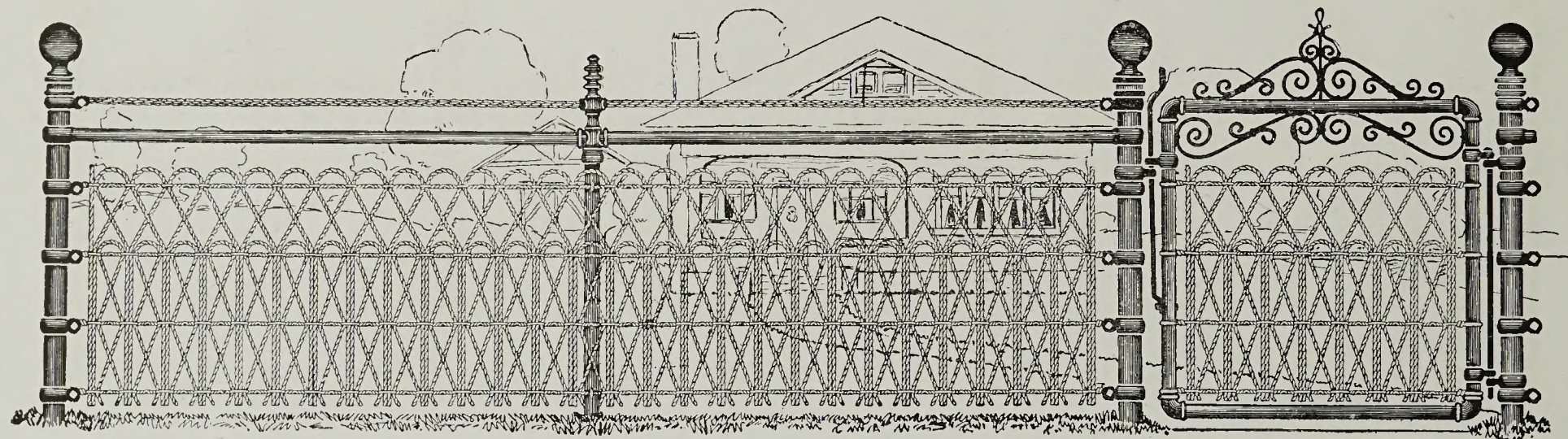
1 $\frac{3}{8}$ -inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Diamond Fabric fully specified on page 21.

Line Posts 7 feet apart.





### Standard Ideal Special Fence

No. 536.	36 inches high, 28-inch picket, per foot (less gate spaces).....	\$0.59
No. 542.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.63
No. 548.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.67

Extra for 3-foot walk gate, \$4.50. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.50. Other widths, see page 25.

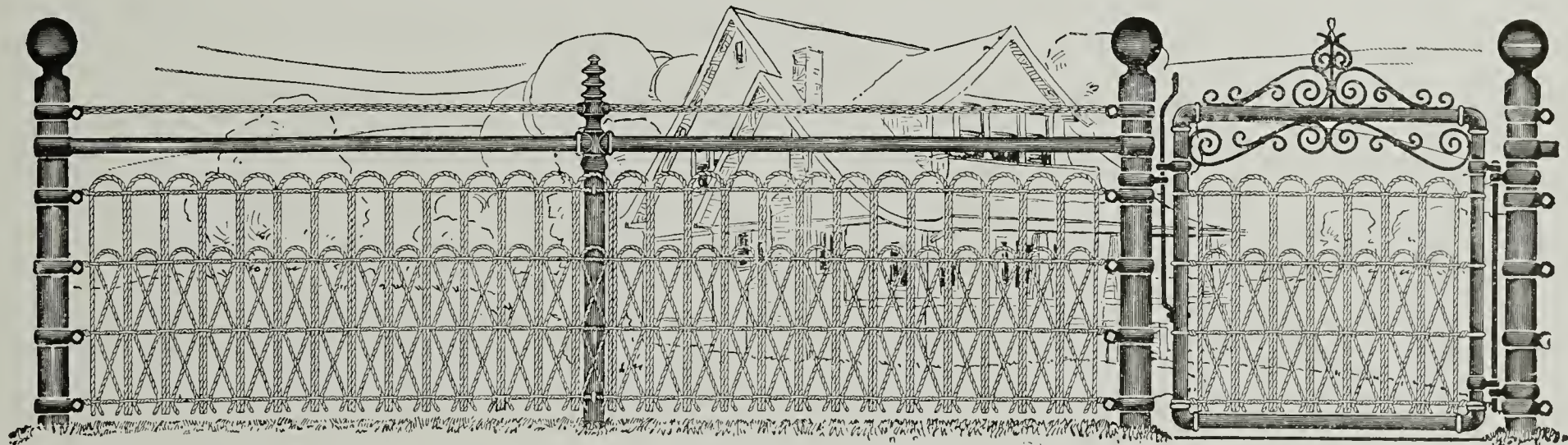
Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

### SPECIFICATIONS

2-inch diameter End, Corner and Gate Posts,  
 1½-inch diameter Line Posts. See pages 30 and 31.  
 1½-inch diameter Steel Railing.  
 4-ply Heavy Braided Top Cable Wire.  
 Ideal Special Fabric fully specified on page 22.  
 Line Posts 7 feet apart.





## Heavy Ideal Fence

No. 230.	30 inches high, 24-inch picket, per foot (less gate spaces).....	\$0.62
No. 236.	36 inches high, 28-inch picket, per foot (less gate spaces).....	.66
No. 242.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.70
No. 248.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.74
No. 254.	54 inches high, 48-inch picket, per foot (less gate spaces).....	.78
No. 260.	60 inches high, 54-inch picket, per foot (less gate spaces).....	.82

Extra for 3-foot walk gate, \$4.50. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.50. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

## SPECIFICATIONS

2½-inch diameter End, Corner and Gate Posts, Anchor Base. See pages 30 and 31.

1½-inch diameter Line Posts.

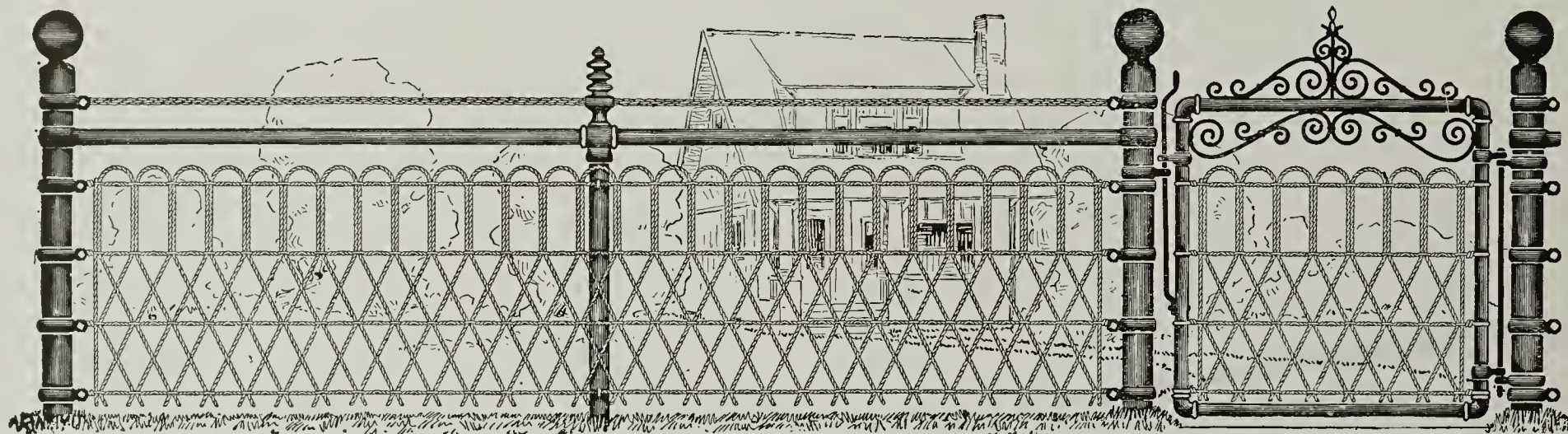
1¾-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Ideal Fabric fully specified on page 21.

Line Posts 8 feet apart.





### Heavy Diamond Fence

No. 430.	30 inches high, 24-inch picket, per foot (less gate spaces).....	\$0.60
No. 436.	36 inches high, 28-inch picket, per foot (less gate spaces).....	.64
No. 442.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.68
No. 448.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.72
No. 454.	54 inches high, 48-inch picket, per foot (less gate spaces).....	.76
No. 460.	60 inches high, 54-inch picket, per foot (less gate spaces).....	.80

Extra for 3-foot walk gate, \$4.50. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.50. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

### SPECIFICATIONS

2½-inch diameter End, Corner and Gate Posts, Anchor Base. See pages 30 and 31.

1½-inch diameter Line Posts.

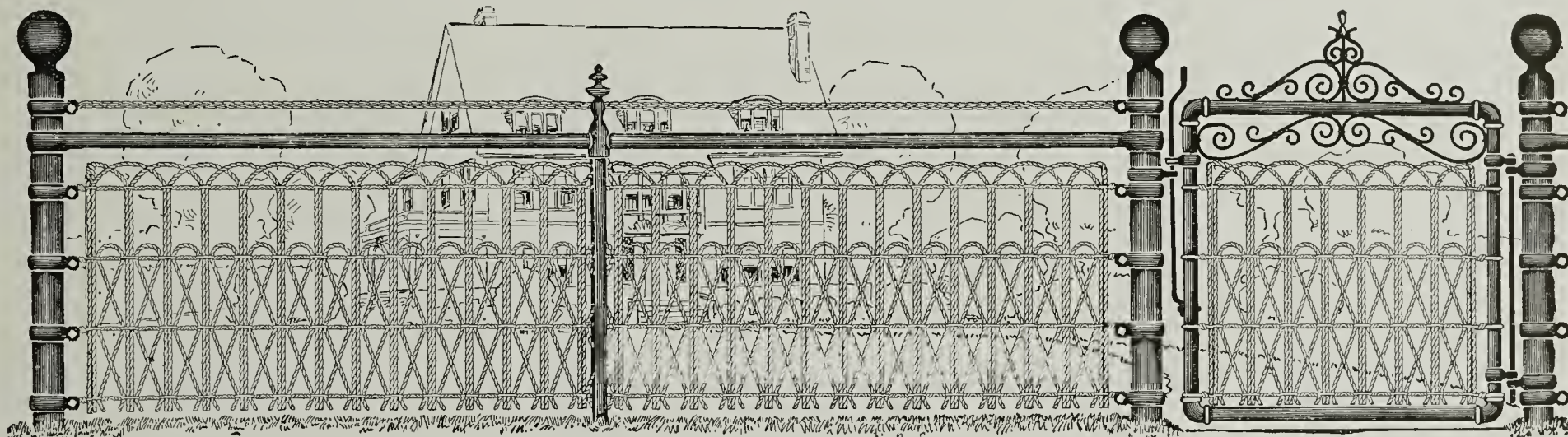
1¾-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Diamond Fabric fully specified on page 21.

Line Posts 8 feet apart.





## Heavy Ideal Lock Top Fence

(With Double Line Posts)

No. 630.	30 inches high, 24-inch picket, per foot (less gate spaces).....	\$0.66
No. 636.	36 inches high, 28-inch picket, per foot (less gate spaces).....	.70
No. 642.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.74
No. 648.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.78
No. 654.	54 inches high, 48-inch picket, per foot (less gate spaces).....	.82
No. 660.	60 inches high, 54-inch picket, per foot (less gate spaces).....	.86

Extra for 3-foot walk gate, \$4.50. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.50. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

## SPECIFICATIONS

2½-inch diameter End, Corner and Gate Posts.

1½-inch diameter Double Line Posts. See pages 30 and 31.

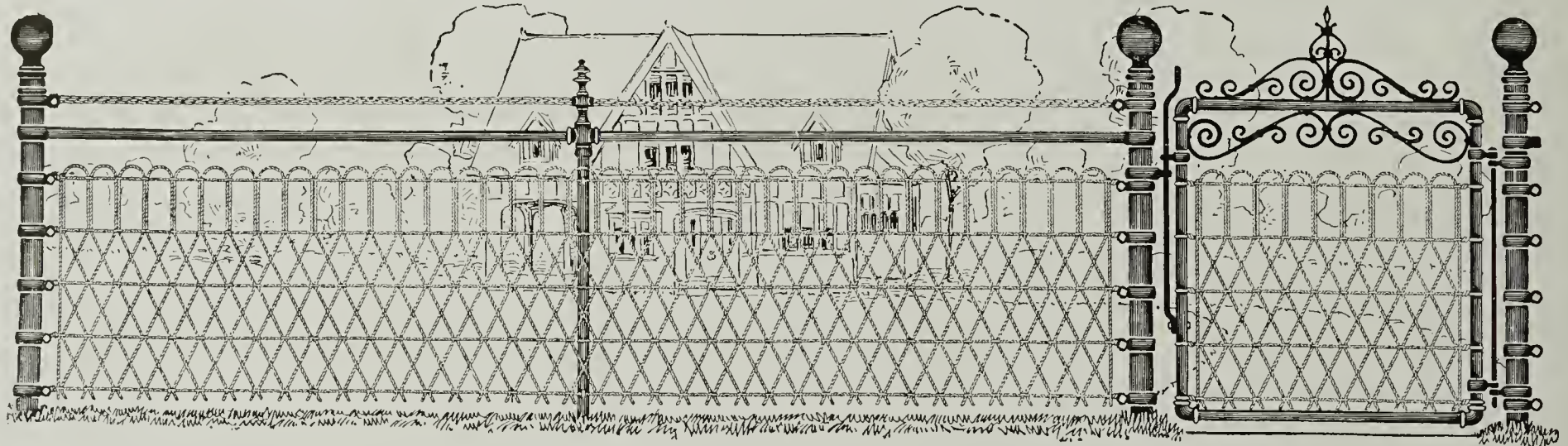
1⅝-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Ideal Lock Top Fabric fully specified on page 21.

Line Posts 8 feet apart.





### Royal Lawn Fence

The Royal and Peerless Fences are designed to meet the demand for a lower-priced fence than shown on preceding pages. The Picket is made by twisting two strands of Galvanized wire into one, equal in size to a No. 8 gauge wire. Thus, the artistic appearance is maintained, and in connection with the close mesh and substantial Steel Frame, makes an exceedingly serviceable and handsome Fence.

No. 30.	30 inches high, 24-inch picket, per foot (less gate spaces).....	\$0.50
No. 36.	36 inches high, 28-inch picket, per foot (less gate spaces).....	.52
No. 42.	42 inches high, 36-inch picket, per foot (less gate spaces).....	.54
No. 48.	48 inches high, 42-inch picket, per foot (less gate spaces).....	.56

Extra for 3-foot walk gate, \$4.00. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.00. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

#### SPECIFICATIONS

2-inch diameter End, Corner and Gate Posts.

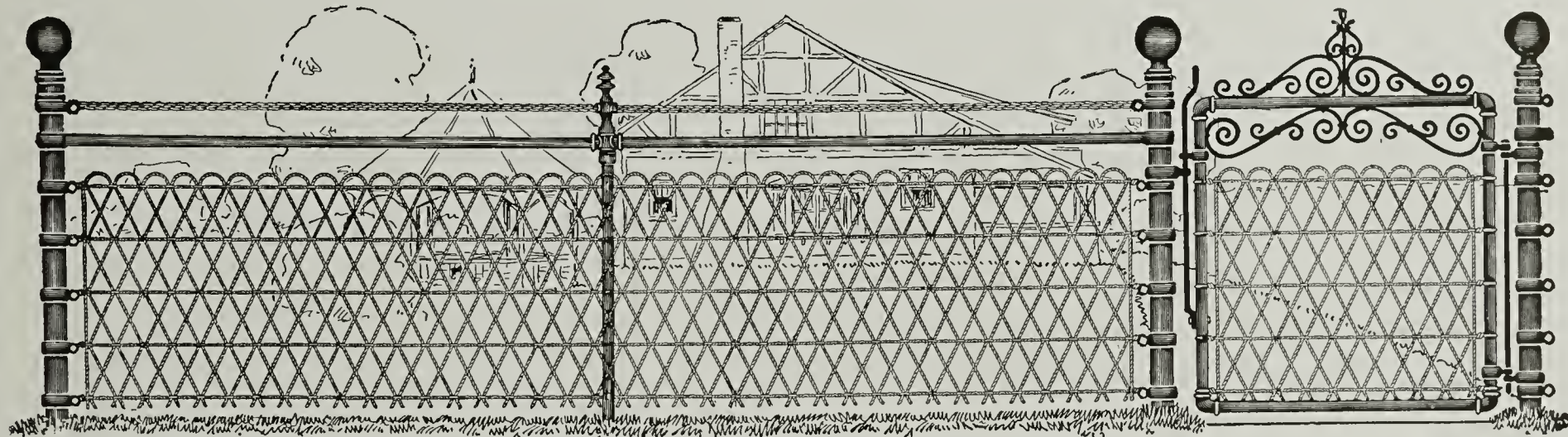
1½-inch diameter Line Posts. See pages 30 and 31.

1½-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Royal Fabric fully specified on page 22.





### Peerless Lawn Fence

The Royal and Peerless fences are designed to meet the demand for a lower-priced fence than shown on preceding pages. The Picket is made by twisting two strands of Galvanized wire into one, equal in size to a No. 8 gauge wire. Thus, the artistic appearance is maintained, and in connection with the close mesh and substantial Steel Frame, makes an exceedingly serviceable and handsome Fence.

No. 48.	28 inches high, 21-inch picket, per foot (less gate spaces).....	\$0.50
No. 54.	34 inches high, 27-inch picket, per foot (less gate spaces).....	.52
No. 60.	40 inches high, 33-inch picket, per foot (less gate spaces).....	.54
No. 66.	46 inches high, 39-inch picket, per foot (less gate spaces).....	.56

Extra for 3-foot walk gate, \$4.00. Other widths, see page 25.

Extra for 10-foot drive gate, \$11.00. Other widths, see page 25.

Prices include all Posts and Fixtures for building the Fence.

Order as per sample diagrams, page 4.

#### SPECIFICATIONS

2-inch diameter End, Corner and Gate Posts.

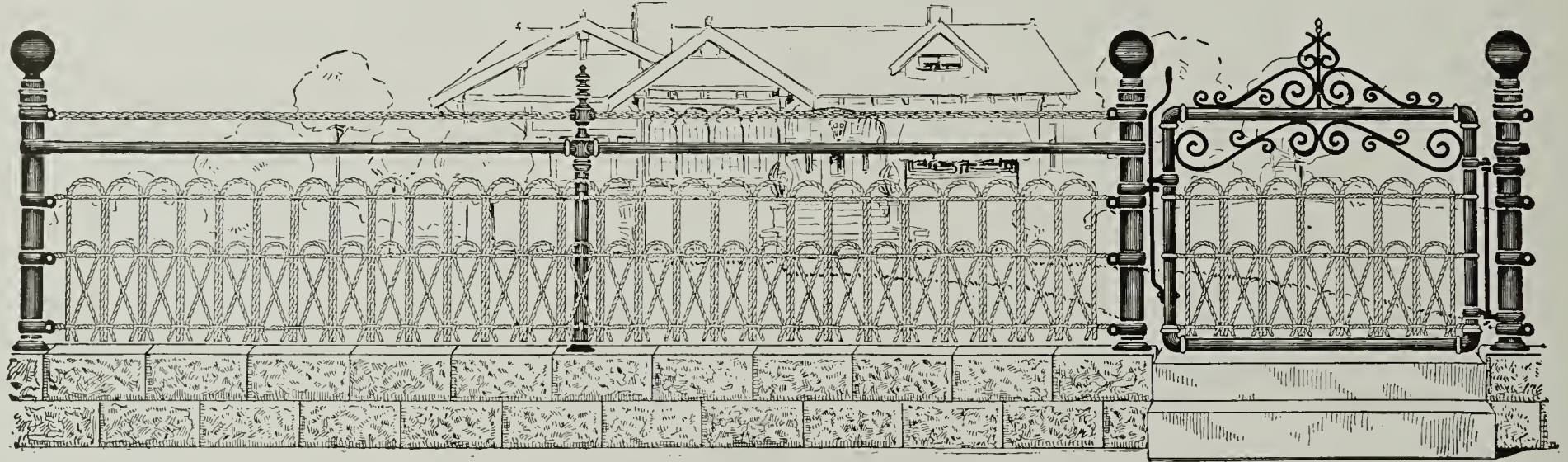
1¾-inch diameter Line Posts. See pages 30 and 31.

1½-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

Peerless Fabric fully specified on page 22.





### Stone or Concrete Wall Fence

The above illustration shows our Standard Ideal Fence No. 122, as it appears on a stone wall. In fences intended for stone or concrete walls, we omit the regular post bases, and either equip the posts with special flanges for attaching to the wall, or cut the posts long enough to go into the wall 10 inches. The flanges are fastened to the wall with bolts which are secured in place with lead or cement. Where flanges are not used, holes are drilled in the wall just a little larger than the posts and the posts are secured by flushing cement around them. The latter is really the easiest way of erecting the fences.

Complete specifications of these fences will be found on page 6. Owing to the posts being without bases, the price is somewhat lower than that of our regular fences. Deduct 3 cents per foot from the prices on page 6, and you will have the price of the Standard Ideal Fence for stone wall.

In ordering, be careful to state exact distance between ends of walls at the gate, height of wall above the ground, and whether or not gates are to stand on a level with fence at top and bottom.



# ABOUT OUR NEW FENCES

**S**OMETIMES it is desirable to use a closer woven fabric than the HOOSIER line has heretofore contained, so this year we have added some new designs, in both crimped and twisted wire fabrics. The openings in these fences are made as small as  $1\frac{3}{4}$  inches, which is close enough to prevent even the smallest chicken from creeping through. A detailed description of each new fabric is given on page 23.

¶ The framework for the complete fences using these new fabrics, will be the same as that of our Royal and Peerless fences. Of course, it is not quite so heavy as the frames of our Standard and Heavy fences, yet it makes a most substantial fence—one that we are anxious to have you compare with any fence of a similar price.

¶ These new fences are of the same high quality that has always characterized HOOSIER products, and we know they will make friends rapidly. While some parts are a trifle lighter than our higher priced fences, we have in no instance used inferior material to make the lower prices. You will observe that we use 2-inch end and gate posts,  $1\frac{3}{8}$ -inch line posts, and 1-inch railing. On the large posts you will find a 16-lb. cast gray iron base, and on the line post a 10-lb. base of the same construction. Any manufacturer who tries to persuade you to buy a fence with anything but gray iron bases is looking out for his own profit, and not for your interests. It would be cheaper for us to use wrought steel bases, or even lighter cast bases, but we intend to make a dependable fence. Read page 30.

¶ Taken as a whole, these fences are an exceptional bargain and are backed by a Company that has never sold an unsatisfactory fence.





A photograph showing how our Defiance and Regal Complete fences look in actual use. Complete specifications on page 17.



# 1913—DEALERS NET PRICE LIST—1913

APPLYING TO CATALOG No. 19

## The Hoosier Fence Company, Frankton, Indiana, U. S. A.

Terms: 2 per cent. ten days from date of invoice, sixty days net.

**F. O. B. Cars Frankton, Indiana.**

### COMPLETE FENCES

How To Figure Cost of Fence—Figure exact number of feet of fence proper, less the gate spaces, at net prices quoted below, then the gates at net prices.

Example: 97 feet Fence No. 130 @ 28½¢ ----- \$27.65  
 1 3-foot Gate ----- 2.25

Total cost for the 100 feet ----- \$29.90

### THESE PRICES ARE PER LINEAL FOOT

Page 6 Standard Ideal	Page 7 Standard Diamond	Page 8 Standard Ideal Special	Page 9 Heavy Ideal	Page 10 Heavy Diamond	Page 11 Heavy Ideal Lock Top With Double Line Posts
No. 122 ----- \$0.27			No. 230 ----- \$0.31	No. 430 ----- \$0.30	No. 630 ----- \$0.33
No. 124 ----- 27½¢			No. 236 ----- .33	No. 436 ----- .32	No. 636 ----- .35
No. 130 ----- 28½¢	No. 330 ----- \$0.27½		No. 242 ----- .35	No. 442 ----- .34	No. 642 ----- .37
No. 136 ----- 29½¢	No. 336 ----- 28½¢	No. 536 ----- \$0.29½	No. 248 ----- .37	No. 448 ----- .36	No. 648 ----- .39
No. 142 ----- 31½¢	No. 342 ----- 30½¢	No. 542 ----- 31½¢	No. 254 ----- .39	No. 454 ----- .38	No. 654 ----- .41
No. 148 ----- 33½¢	No. 348 ----- 32½¢	No. 548 ----- 33½¢	No. 260 ----- .41	No. 460 ----- .40	No. 660 ----- .43



## COMPLETE FENCES — *Continued*

Page 12 Royal	Page 13 Peerless	Page 14 Stone Wall Fence	Page 17 Defiance	Page 17 Champion	Page 17 Regal
			A B	A B	A B
No. 30 ----- \$0.25	No. 48 ----- \$0.25	Deduct 1½ cents per lineal foot from net prices of Standard Ideal Fence, page 6.	No. 730 ----- \$0.25 \$0.24	No. 830 ----- \$0.23 \$0.22	No. 930 ----- \$0.25 \$0.23
No. 36 ----- .26	No. 54 ----- .26		No. 736 ----- .26 .25	No. 836 ----- .24 .23	No. 936 ----- .26 .24
No. 42 ----- .27	No. 60 ----- .27		No. 742 ----- .27 .26	No. 842 ----- .25 .24	No. 942 ----- .27 .25
No. 48 ----- .28	No. 66 ----- .28		No. 748 ----- .28 .27	No. 848 ----- .26 .25	No. 948 ----- .28 .26
			No. 754 ----- .30 .29	No. 854 ----- .28 .27	No. 954 ----- .30 .28
			No. 760 ----- .32 .31	No. 860 ----- .30 .29	No. 960 ----- .32 .30

The above prices are for 75 feet and over of complete fence. For less than 75 feet, add 2c per foot to these prices. For small grave lot enclosures of less than 75 feet, add 3c per foot to prices.

## WIRE FABRICS

A Standard Roll Contains 200 Feet. Smaller Rolls Will Be Made To Order Without Extra Charge

**THESE PRICES ARE PER LINEAL FOOT**

Page 21 Ideal Fabric	Page 21 Diamond Fabric	Page 21 Ideal Lock Top Fabric	Page 22 Ideal Special Fabric	Page 22 Royal Fabric	Page 22 Peerless Fabric
24 in. ----- \$0.08½	24 in. ----- \$0.07½	24 in. ----- \$0.08½			
30 in. ----- .09½	30 in. ----- .08½	30 in. ----- .09½	30 in. ----- \$0.10		
36 in. ----- .10	36 in. ----- .09	36 in. ----- .10	36 in. ----- .10½		
42 in. ----- .11	42 in. ----- .10	42 in. ----- .11	42 in. ----- .11½	24 in. ----- \$0.06	21 in. ----- \$0.06
48 in. ----- .13	48 in. ----- .12	48 in. ----- .13	48 in. ----- .13½	30 in. ----- .06½	27 in. ----- .06½
54 in. ----- .15	54 in. ----- .14	54 in. ----- .15	54 in. ----- .15½	36 in. ----- .07	33 in. ----- .07
60 in. ----- .17	60 in. ----- .16	60 in. ----- .17	60 in. ----- .17½	42 in. ----- .08	39 in. ----- .07½
					45 in. ----- .08½







# ENTRANCE ARCHES

Page 26	Page 27	Page 28
ARCH No. 1 (Crown Hill Cemetery)	ARCH No. 2 (Rosemont Cemetery)	ARCH No. 3 (Central High School)
Complete with gates and any inscription desired	Complete with gates and any inscription desired	Complete with gates and any inscription desired
	Center arch only	With two side arches
6 feet-----\$32.00	10 feet-----\$75.00	6 feet-----\$20.00
8 feet-----35.00	11 feet-----78.00	8 feet-----22.00
10 feet-----36.00	12 feet-----81.00	10 feet-----24.00
12 feet-----38.00	14 feet-----90.00	12 feet-----26.00
		14 feet-----28.00

Page 31	HOOSIER PRICES	Page 32
<p><b>POSTS COMPLETE</b></p> <p>1¾ in. Line Post, 21 in. base-----\$0.65</p> <p>1¾ in. Line Post, 24 in. base----- .80</p> <p>1¾ in. Line Post, 25 in. base----- .90</p> <p>Double Line Post, 27 in. base----- 1.15</p> <p>2 in. End or Gate Post, 28 in. base----- 1.15</p> <p>2½ in. End or Gate Post, 30 in. base----- 1.60</p> <p>2 in. Ring Hitch Post, 28 in. base----- 1.25</p> <p>2½ in. Ring Hitch Post, 30 in. base----- 1.75</p> <p>2 in. Horse Head Hitch Post, 28 in. base--- 1.50</p>	<p>have always been as low as were consistent with good material and good workmanship. When comparing our prices with those of competitors, don't fail to compare quality and size of material as well as price. If you do, you will find that Hoosier products offer far better value than you can get elsewhere for the same money.</p> <p>REMEMBER, there are no extras to pay for when you buy a Hoosier Fence. We do not charge for fence to fill the gate spaces and for gates too, nor do we make any extra charge for corner and gate posts.</p> <p><b>THE HOOSIER FENCE COMPANY</b> Frankton, Indiana, U. S. A.</p>	<p><b>MALLEABLE FITTINGS</b></p> <p>2 in. Governors and Lugs-----5c each</p> <p>2½ in. Governors and Lugs-----6c each</p> <p>Bolts for Governors-----3c each</p> <p>Locks for Governors-----1c each</p> <p>2 in. Gate Hinges and Catches-----5c each</p> <p>2½ in. Gate Hinges and Catches-----6c each</p> <p>Wood Post Hinges-----5c each</p> <p>Wood Post Catches-----5c each</p> <p>Wood Post Screws-----3c each</p>

## Defiance Fence

Pickets 13¼ in. apart

Fabric of No. 9 wire	
No. 730-A, per foot	-----\$0.50
No. 736-A, per foot	----- .52
No. 742-A, per foot	----- .54
No. 748-A, per foot	----- .56
No. 754-A, per foot	----- .60
No. 760-A, per foot	----- .64

30 inches high	-----24-inch picket
36 inches high	-----30-inch picket
42 inches high	-----36-inch picket
48 inches high	-----42-inch picket
54 inches high	-----48-inch picket
60 inches high	-----54-inch picket

## Champion Fence

Pickets 3 in. apart

Fabric of No. 9 wire	
No. 830-A, per foot	-----\$0.46
No. 836-A, per foot	----- .48
No. 842-A, per foot	----- .50
No. 848-A, per foot	----- .52
No. 854-A, per foot	----- .56
No. 860-A, per foot	----- .60

30 inches high	-----24-inch picket
36 inches high	-----30-inch picket
42 inches high	-----36-inch picket
48 inches high	-----42-inch picket
54 inches high	-----48-inch picket
60 inches high	-----54-inch picket

## Regal Fence

Fabric of two strands No. 13 wire twisted

Pickets 13¼ in. apart	
No. 930-A, per foot	-----\$0.50
No. 936-A, per foot	----- .52
No. 942-A, per foot	----- .54
No. 948-A, per foot	----- .56
No. 954-A, per foot	----- .60
No. 960-A, per foot	----- .64

30 inches high	-----24-inch picket
36 inches high	-----30-inch picket
42 inches high	-----36-inch picket
48 inches high	-----42-inch picket
54 inches high	-----48-inch picket
60 inches high	-----54-inch picket

Fabric of No. 11 wire

No. 730-B, per foot	-----\$0.48
No. 736-B, per foot	----- .50
No. 742-B, per foot	----- .52
No. 748-B, per foot	----- .54
No. 754-B, per foot	----- .58
No. 760-B, per foot	----- .62

Fabric of No. 11 wire

No. 830-B, per foot	-----\$0.44
No. 836-B, per foot	----- .46
No. 842-B, per foot	----- .48
No. 848-B, per foot	----- .50
No. 854-B, per foot	----- .54
No. 860-B, per foot	----- .58

Pickets 3 in. apart

No. 930-B, per foot	-----\$0.46
No. 936-B, per foot	----- .48
No. 942-B, per foot	----- .50
No. 948-B, per foot	----- .52
No. 954-B, per foot	----- .56
No. 960-B, per foot	----- .60

Prices include all posts, railing, fittings, etc., for building the fence.

Order as per sample diagram on page 4.

Defiance gates only are used with these fences.

Prices of all sizes on page 25.

THE FRAME CONSTRUCTION OF THESE THREE FENCES IS EXACTLY THE SAME

### SPECIFICATIONS

2-inch diameter End, Corner and Gate Posts.

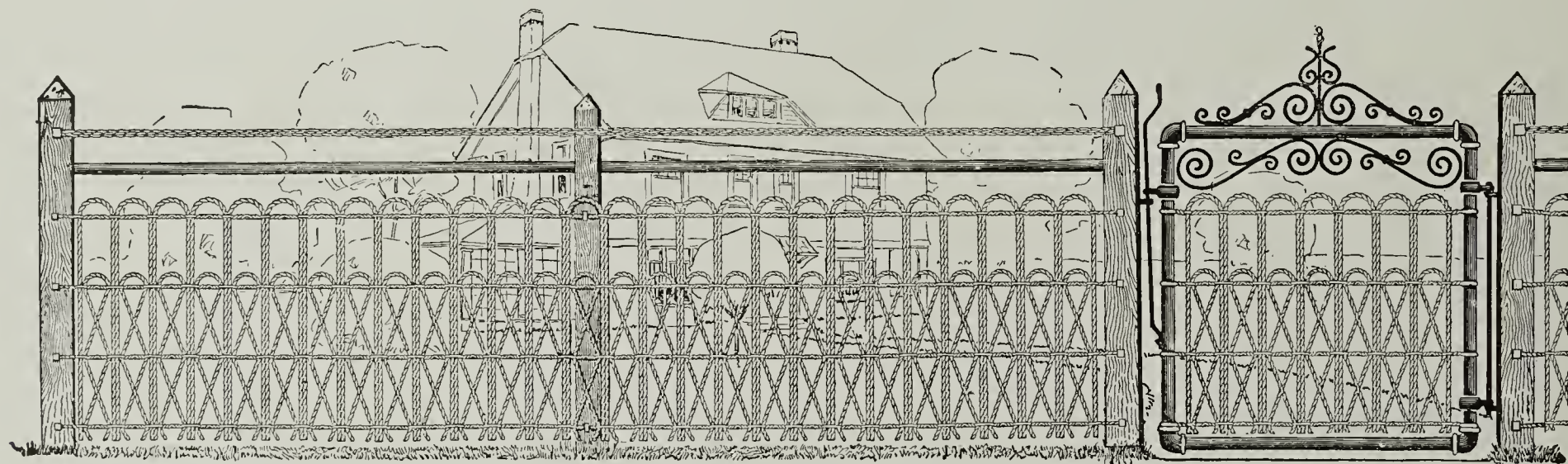
1½-inch diameter Line Posts. See pages 30 and 31.

1⅛-inch diameter Steel Railing.

4-ply Heavy Braided Top Cable Wire.

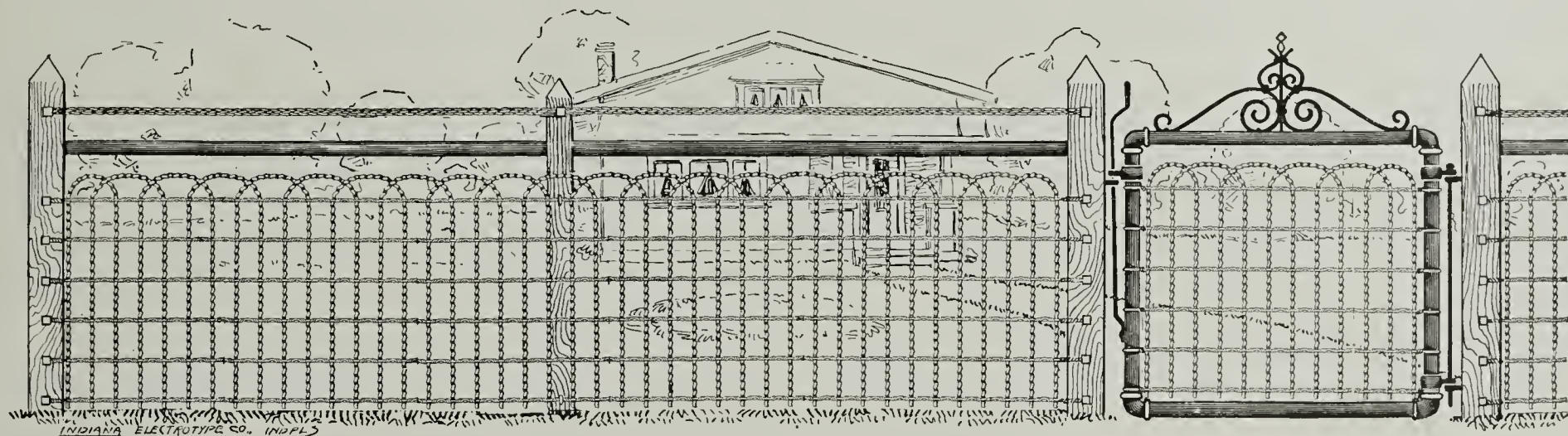
Wire Fabrics fully specified on page 23.





### Ideal Wire Fabric on Wood Posts

This construction makes a neat, substantial and attractive fence, at a very moderate cost. Any of our wire fabrics and gates may be used in the above manner, or without the railing and braided wire; however, if the railing is omitted, the end and gate posts should be braced. Attachments for stretching and fastening the fabric to wood posts will be furnished at a small additional cost, when ordered. Railing and braided wire also furnished at reasonable prices. Specifications and prices of wire fabrics on pages 21, 22 and 23. We do not furnish wood posts.



### Defiance Wire Fabric on Wood Posts

The very close spacing of pickets in our Defiance fabric makes it absolutely chicken proof, consequently it is in great demand for division fences, gardens, etc., where higher-priced fences are not advisable. When it is not necessary to fence against very small chickens, our Champion fabric may be used, at a still lower price. We do not claim that these are as good as our higher-priced fabrics, but they are superior to any crimped wire fabric made and are excellent value for the price. Specifications and prices on page 23; Defiance gates on page 25. We do not furnish the wood posts.



# SOME FACTS

## ABOUT HOOSIER WIRE FABRICS

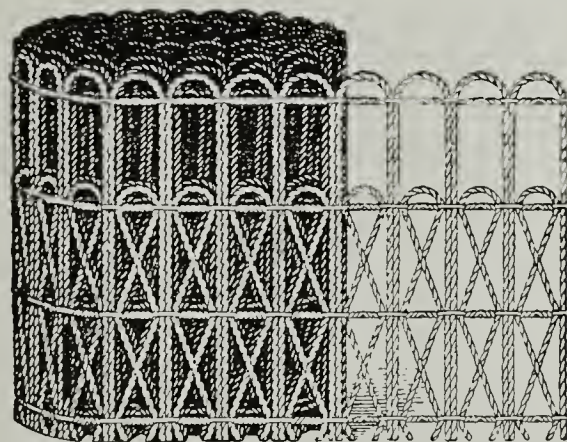


IN no other part of an ornamental fence is it so easy to skimp and to substitute inferior material and workmanship as in the wire fabrics. Pictures themselves are no proof of quality. Another firm might show in their catalog a fabric looking exactly like our Ideal fabric, for instance, and yet the fabrics themselves be very different, except in general appearance. It is an easy matter to use a half size smaller wire for the pickets and to say nothing whatever about the size of the strand wires; to use Bessemer instead of Basic steel wire; to make the pickets wider; or to omit hammering the fabric as it is being made. All of this would make the fabric cheaper to manufacture, but makes it very expensive for the person who buys it, simply because he is investing his money in an inferior product that cannot last.

Our Hoosier fabrics are made of the very best Basic open hearth steel wire that can be made, and this wire is galvanized extra heavy—in fact it is galvanized twice, so that it will stand exposure to all kinds of weather for years and years without rusting. In our twisted wire fabrics every picket is uniformly twisted and shaped so that the whole fence is perfectly symmetrical. In our crimped wire fabrics special care is taken not to injure the galvanizing, so that it will not rust as quickly as other crimped wire fabrics. No doubt you wonder why we take so much more pains than other manufacturers. Our only reason is that Hoosier Fences have always had the reputation of being the very best made, and we intend they always shall be. Then every owner of Hoosier Fencing will be a “Booster” for Hoosier Fencing, and our business cannot help but grow and grow.

Below each illustration of our nine different styles of wire fabrics you will find full specifications regarding size of both pickets and strand wires, details of construction, etc. Nothing is left indefinite and you know exactly what you will receive for your money.

Remember, every Hoosier product is guaranteed to be exactly as represented and first class in every respect, or your money will be refunded.



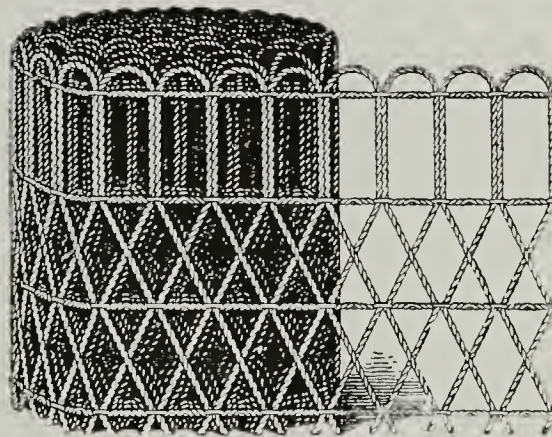
### Ideal

Adapted to either Iron or Wood Posts

The Ideal wire fabric is made by twisting two strands of No. 11 heavily galvanized wire into one, making the pickets one-quarter inch in diameter. Also, each stringer wire is composed of two No. 11 wires. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

24 inches high, 4 Strand Wires.....	\$0.17
30 inches high, 5 Strand Wires.....	.19
36 inches high, 5 Strand Wires.....	.20
42 inches high, 6 Strand Wires.....	.22
48 inches high, 7 Strand Wires.....	.26
54 inches high, 8 Strand Wires.....	.30
60 inches high, 8 Strand Wires.....	.34



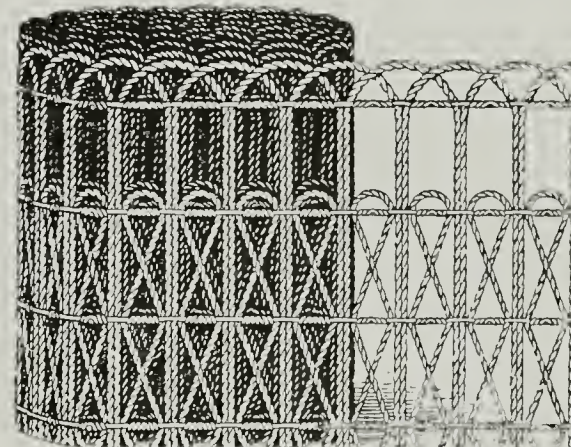
### Diamond

Adapted to either Iron or Wood Posts

The Diamond wire fabric is made by twisting two strands of No. 11 heavily galvanized wire into one, making the pickets one-quarter inch in diameter. Also, each stringer wire is composed of two No. 11 wires. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

24 inches high, 4 Strand Wires.....	\$0.15
30 inches high, 5 Strand Wires.....	.17
36 inches high, 5 Strand Wires.....	.18
42 inches high, 6 Strand Wires.....	.20
48 inches high, 7 Strand Wires.....	.24
54 inches high, 8 Strand Wires.....	.28
60 inches high, 8 Strand Wires.....	.32



### Ideal Lock Top

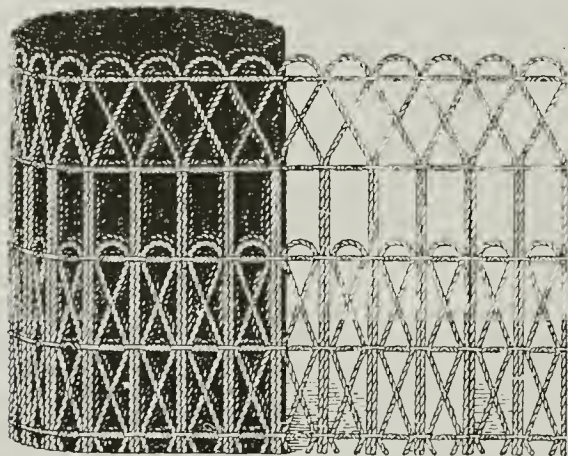
Adapted to either Iron or Wood Posts

The Ideal Lock Top wire fabric is made by twisting two strands of No. 11 heavily galvanized wire into one, making the pickets one-quarter inch in diameter. Also, each stringer wire is composed of two No. 11 wires. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

24 inches high, 4 Strand Wires.....	\$0.17
30 inches high, 5 Strand Wires.....	.19
36 inches high, 5 Strand Wires.....	.20
42 inches high, 6 Strand Wires.....	.22
48 inches high, 7 Strand Wires.....	.26
54 inches high, 8 Strand Wires.....	.30
60 inches high, 8 Strand Wires.....	.34





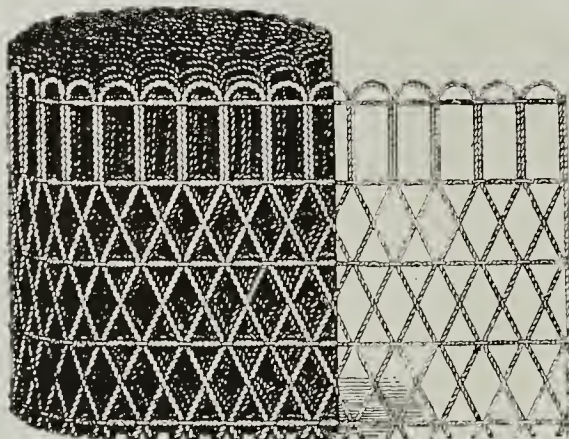
### Ideal Special

Adapted to either Iron or Wood Posts

The Ideal Special wire fabric is made by twisting two strands of No. 11 heavily galvanized wire into one, making the pickets one-quarter inch in diameter. Also, each stringer wire is composed of two No. 11 wires. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

30 inches high, 4 Strand Wires.....	\$0.20
36 inches high, 5 Strand Wires.....	.21
42 inches high, 6 Strand Wires.....	.23
48 inches high, 7 Strand Wires.....	.27
54 inches high, 8 Strand Wires.....	.31
60 inches high, 8 Strand Wires.....	.35



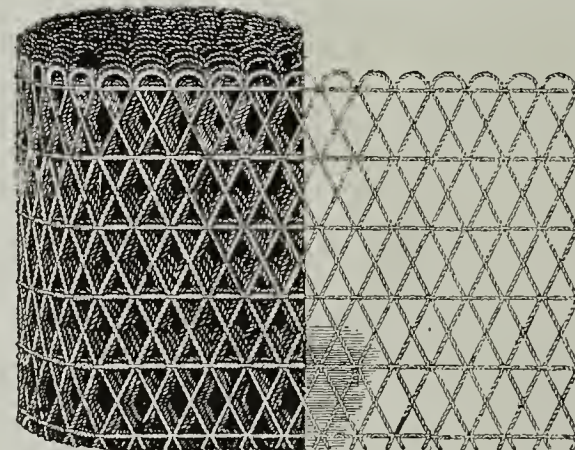
### Royal

Adapted to either Iron or Wood Posts

The Royal wire fabric is made by twisting two strands of No. 13 heavily galvanized wire into one, making the pickets three-sixteenths of an inch in diameter. Also, each stringer wire is composed of two No. 13 wires. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

24 inches high, 5 Strand Wires.....	\$0.12
30 inches high, 6 Strand Wires.....	.13
36 inches high, 6 Strand Wires.....	.14
42 inches high, 7 Strand Wires.....	.16



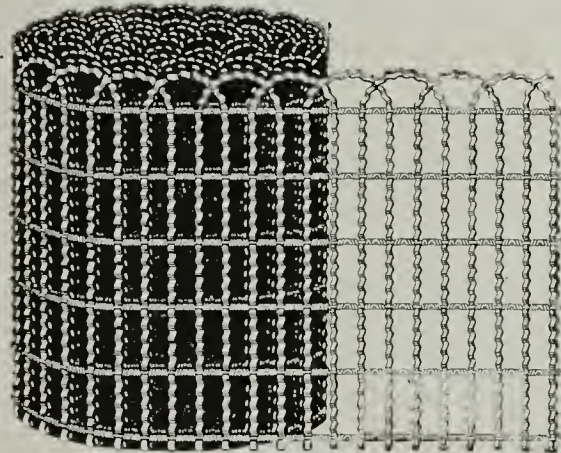
### Peerless

Adapted to either Iron or Wood Posts

The Peerless wire fabric is made by twisting two strands of No. 13 heavily galvanized wire into one, making the pickets three-sixteenths of an inch in diameter. Also, each stringer wire is composed of two No. 13 wires. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

21 inches high, 4 Strand Wires.....	\$0.12
27 inches high, 5 Strand Wires.....	.13
33 inches high, 6 Strand Wires.....	.14
39 inches high, 7 Strand Wires.....	.15
45 inches high, 8 Strand Wires.....	.17



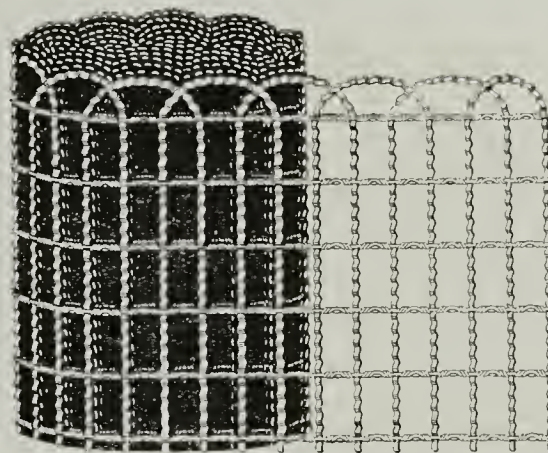
### Defiance

Adapted to either Iron or Wood Posts

The Defiance wire fabric is made of either No. 9 or No. 11 heavily galvanized crimped wire, the stringer wires each being composed of two No. 13 wires. The pickets are only  $1\frac{3}{4}$  inches apart, making it absolutely chicken-proof. A standard roll contains 200 feet but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

	No. 9	No. 11
24 inches high, 4 Strand Wires.....	\$0.13	\$0.11
30 inches high, 5 Strand Wires.....	.14	.12
36 inches high, 6 Strand Wires.....	.15	.13
42 inches high, 7 Strand Wires.....	.16½	.14½
48 inches high, 8 Strand Wires.....	.18½	.16½
54 inches high, 9 Strand Wires.....	.21	.19
60 inches high, 10 Strand Wires.....	.23	.21



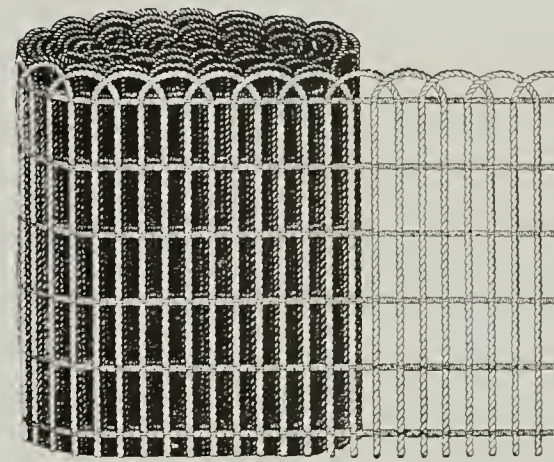
### Champion

Adapted to either Iron or Wood Posts

The Champion wire fabric is precisely the same as the Defiance fabric, except that the pickets are farther apart. The openings in this fabric are 3 inches wide, but will turn anything except very small chickens. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

	No. 9	No. 11
24 inches high, 4 Strand Wires.....	\$0.09½	\$0.07½
30 inches high, 5 Strand Wires.....	.10½	.08½
36 inches high, 6 Strand Wires.....	.11½	.09½
42 inches high, 7 Strand Wires.....	.12½	.10½
48 inches high, 8 Strand Wires.....	.14	.12
54 inches high, 9 Strand Wires.....	.15½	.13½
60 inches high, 10 Strand Wires.....	.17½	.15½



### Regal

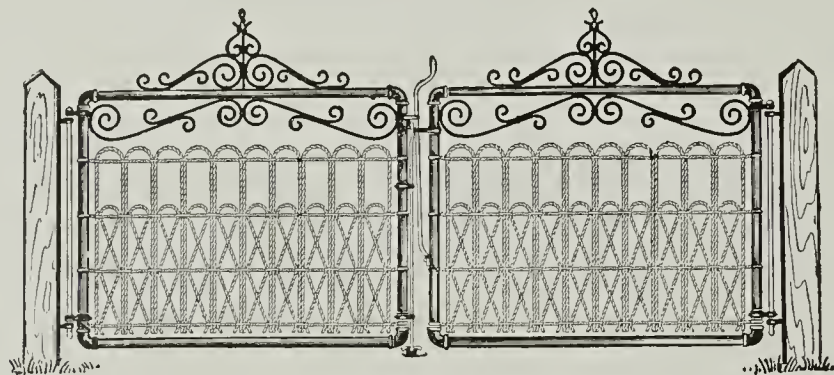
Adapted to either Iron or Wood Posts

The Regal wire fabric is made by twisting two No. 13 heavily galvanized wires into one strand, to form the pickets, otherwise it is just the same as the Defiance and Champion fabrics. Pickets spaced either  $1\frac{3}{4}$  or 3 inches apart. A standard roll contains 200 feet, but smaller rolls will be made to order without extra charge.

#### PRICE PER LINEAL FOOT

	$1\frac{3}{4}$ in mesh	3 in. mesh
24 inches high, 4 Strand Wires.....	\$0.13	\$0.09½
30 inches high, 5 Strand Wires.....	.14	.10½
36 inches high, 6 Strand Wires.....	.15	.11½
42 inches high, 7 Strand Wires.....	.16½	.12½
48 inches high, 8 Strand Wires.....	.18½	.14
54 inches high, 9 Strand Wires.....	.21	.15½
60 inches high, 10 Strand Wires.....	.23	.17½





### Double Drive Gate

The above illustration will give you a good idea of the beautiful and substantial construction of our double drive gates. While this shows a Standard double gate, the Peerless and Defiance gates are practically the same, except in size of frame and style of wire fabric. You will find complete specifications covering these points on opposite page.

All double gates are furnished with an anchor and special fittings, so that one half may be made stationary, and the other half be used as a walk gate, when full opening is not required. In all double gates, where each section is 6 feet or over, we place a substantial upright brace in the center, and also use a diagonal brace of  $\frac{3}{8}$ -inch steel, as shown in our single drive gate.

Hoosier Gates are made to give satisfaction.

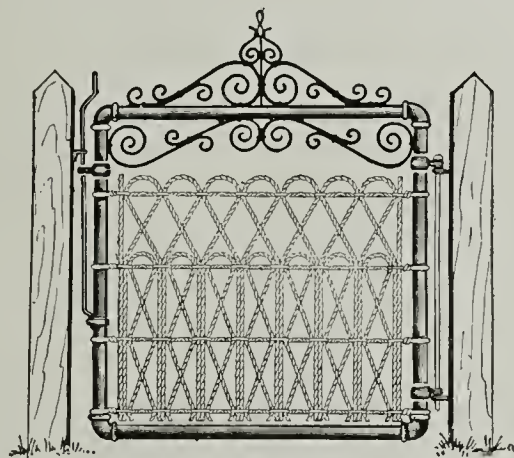


### Single Drive Gate

The Standard single drive gate, illustrated above, will give you a good idea of the construction of all of our single gates. The Peerless and Defiance single gates are practically the same, except in size of frame and style of wire fabric. You will find full specifications covering these points on opposite page.

Careful attention is paid to the bracing of these gates, and they can be relied upon to give perfect satisfaction. All gates over 6 feet are fitted with a substantial upright brace in the center, and the frames are also braced diagonally with a  $\frac{3}{8}$ -inch steel rod that makes sagging impossible.

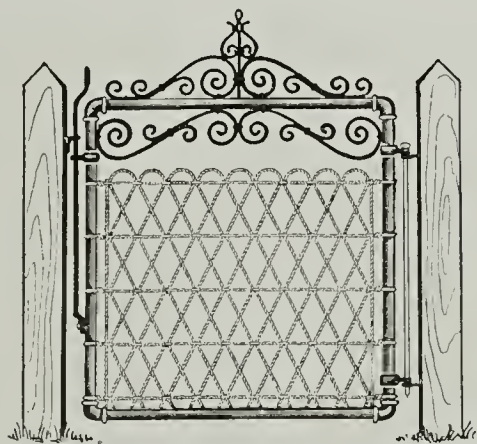
The scrolls of Hoosier Gates are beautiful and symmetrical in design, and contain more heavy wrought steel than any other gate made. That's another example of Hoosier quality.



### Standard Gates

**Specifications:** Frame—less than 10 feet, 1½-inch steel tubing; over 10 feet, 1¾-inch tubing. Fittings—best malleable iron. Scrolls—heavy wrought steel. Wire fabric—Ideal, Diamond, Ideal Special, or Ideal Lock Top.

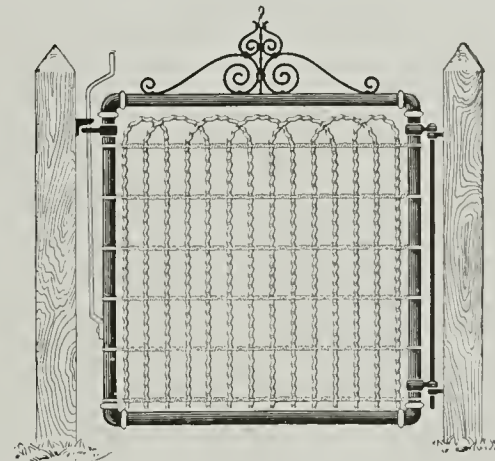
	Single	Double
3 feet .....	\$ 4.50	
3½ feet .....	4.70	
4 feet .....	5.00	
5 feet .....	5.70	
6 feet .....	6.50	\$ 9.00
8 feet .....	8.00	10.00
10 feet .....	9.50	11.50
12 feet .....	10.50	12.50
14 feet .....	12.50	14.00



### Peerless Gates

**Specifications:** Frame—less than 6 feet, ¾-inch steel tubing; over 6 feet, 1½-inch tubing. Fittings—best malleable iron. Scrolls—heavy wrought steel. Wire fabric—Royal or Peerless.

	Single	Double
3 feet .....	\$4.00	
3½ feet .....	4.20	
4 feet .....	4.50	
5 feet .....	5.20	
6 feet .....	6.00	\$ 8.50
8 feet .....	7.50	9.50
10 feet .....	9.00	11.00



### Defiance Gates

**Specifications:** Frame—less than 6 feet, ¾-inch steel tubing; over 6 feet, 1½-inch tubing. Fittings—best malleable iron. Scrolls—heavy wrought steel. Wire fabric—Defiance, Champiou or Regal.

	Single	Double
3 feet .....	\$3.50	
3½ feet .....	3.70	
4 feet .....	4.00	
5 feet .....	4.70	
6 feet .....	5.50	\$ 7.50
8 feet .....	7.00	9.00
10 feet .....	8.50	10.50

FITTINGS FOR WOOD POSTS WILL BE FURNISHED, UNLESS GATES ARE ORDERED WITH COMPLETE FENCE, OR IRON POST HINGES ARE SPECIFIED





## Arch No. 1

THIS arch, though neither elaborate nor expensive, has proven to be our most popular design, and there is scarcely a community of any size in the United States where there is not one or more of these arches in use as an entrance to some cemetery, park, school ground, or country home.

The arch proper is one piece of solid casting—even the letters of the inscription being cast into place. The scrolls are of wrought steel. Arch posts are 2½-inch tubular steel with heavy cast iron bases and substantial braces. All arches are built to clear 11 feet in height, unless otherwise ordered.

Our prices include complete arch with any desired inscription in plain gilt letter, and double gates to match fencing.

6 feet.....	\$64.00
8 feet.....	70.00
10 feet.....	72.00
12 feet.....	76.00

## Arch No. 2

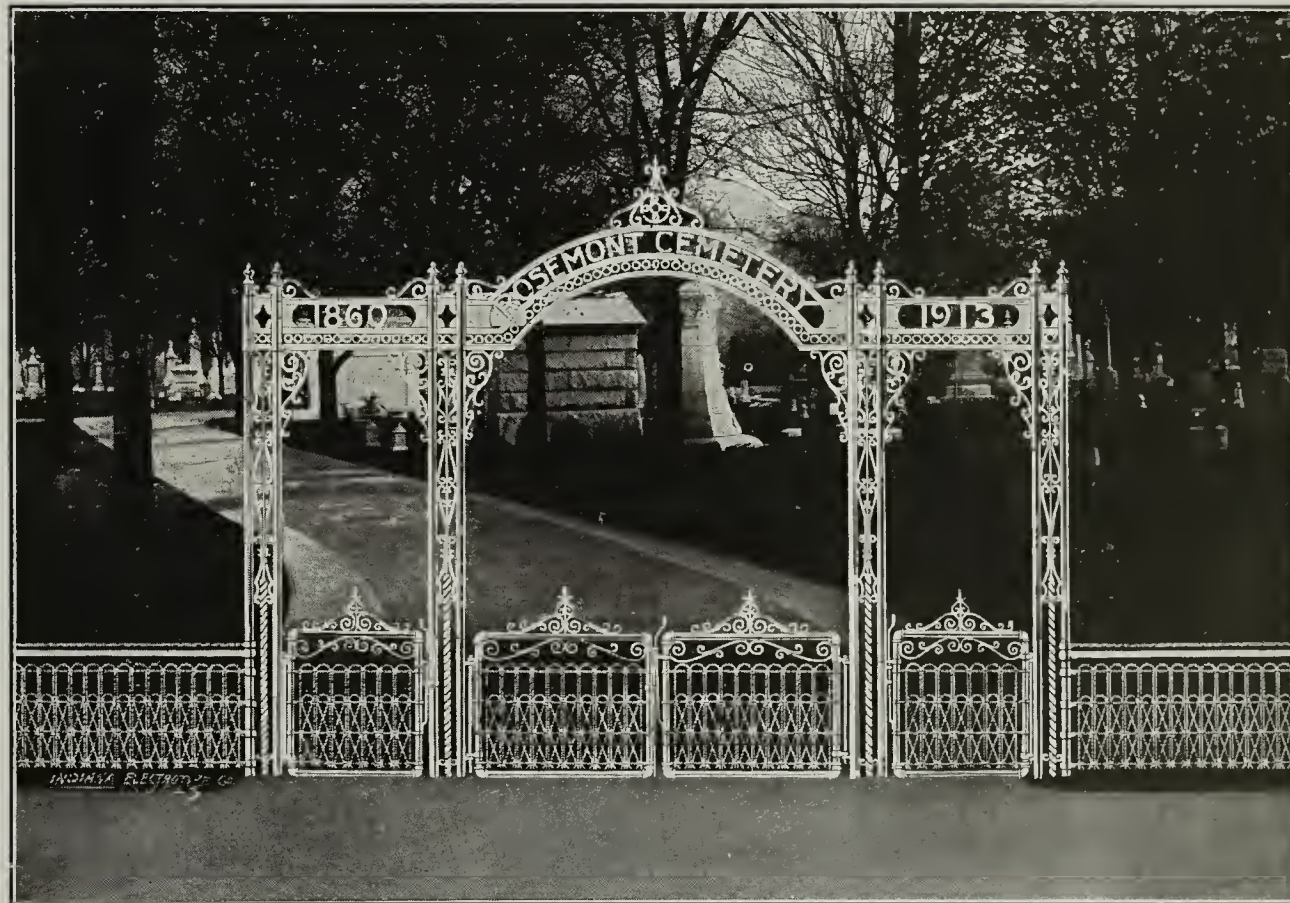
**A**NY cemetery association buying Arch No. 2 can rest assured that they are getting a much better arch than will be found at the ordinary cemetery. It is very elaborate and is indeed a beautiful example of the iron workers' art. Competitors frankly admit that they have nothing to equal it.

The arch proper is heavy cast iron, with the letters of the inscription cast into position. The double posts are made of 2½-inch tubular steel, with beautifully designed heavy wrought scrolls between them. Each double post has two large cast bases and a substantial brace. Center arch is built to clear 11 feet in height, unless otherwise ordered.

Our prices include complete arch, with any desired inscription in plain gilt letters, and gates to match fencing.

Center arch      With two  
only      side arches

10 feet.....	\$150.00	\$250.00
11 feet.....	156.00	254.00
12 feet.....	162.00	260.00
14 feet.....	180.00	276.00







## Arch No. 3

**O**WING to the different construction, this arch is somewhat lower in price than our heavy cast arches, but can be relied upon to give perfect satisfaction. It makes an attractive entrance for school grounds, country homes, cemeteries, parks, etc.

The frame of this arch is made of  $1\frac{3}{8}$ -inch heavy tubular steel, and the scrolls are of wrought steel. Posts are  $2\frac{1}{2}$ -inch tubular steel, with heavy galvanized sheet steel, finished in gilt. All drive gate arches are made to clear 11 feet in height, unless otherwise ordered.

Our prices include complete arch, with any desired inscription, and gates to match fencing.

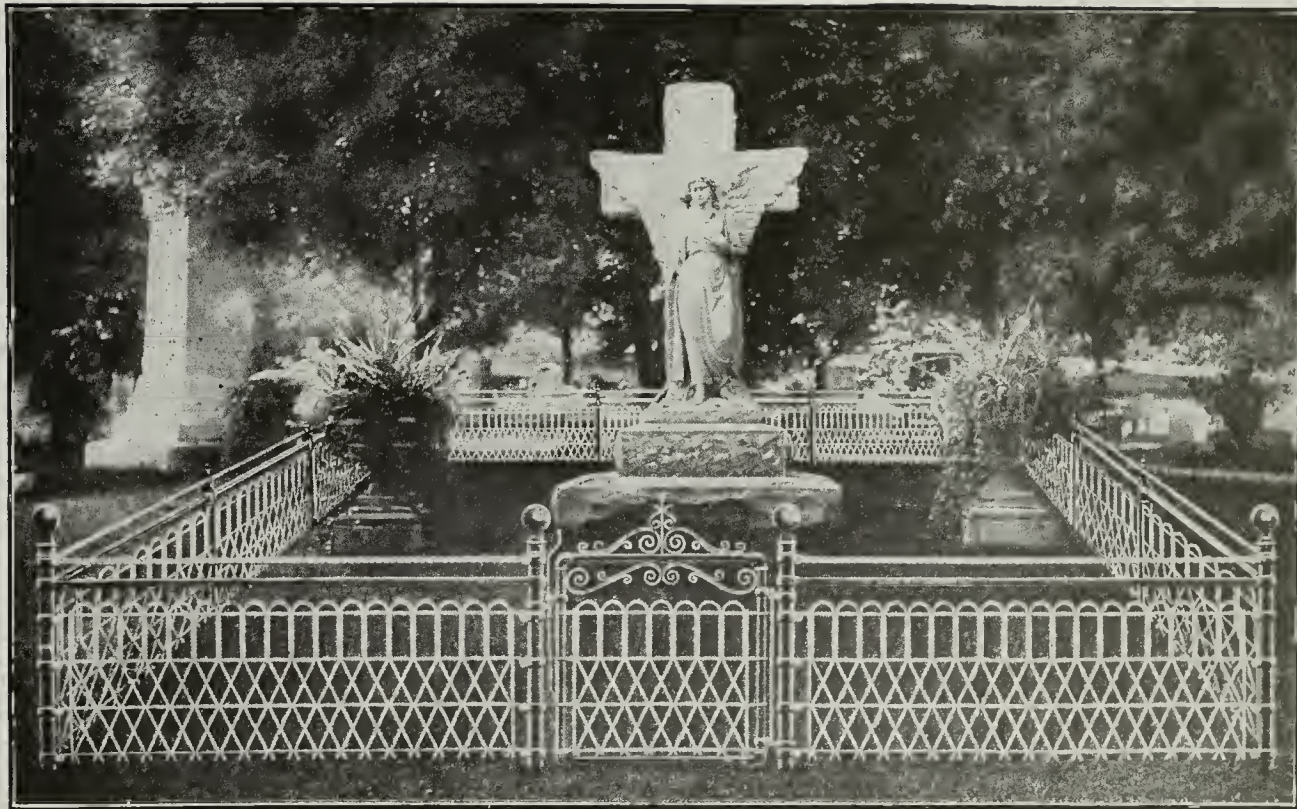
6 feet.....	\$40.00
8 feet.....	44.00
10 feet.....	48.00
12 feet.....	52.00
14 feet.....	56.00

## Cemetery Lot Fence

WHEN fencing a cemetery lot, there are two points to be considered—the beauty of the fence itself, and the protection that it will afford. In every cemetery there is more or less trespassing, though often it is unknown even to the persons most interested.

A Hoosier Fence will be a decided improvement for any lot and will insure the desired privacy, at a very small cost. A fence of this kind is especially desirable in the smaller cemeteries, where the best of care is not maintained, for it makes the lot exclusive and the owner can give it private care and attention.

Any of the various styles of fencing illustrated herein are suitable for this purpose, and the selection is only a matter of personal choice.





# WHY SOME POSTS LAST AND WHY OTHERS DON'T



PEOPLE often wonder why some iron posts will stand for a quarter of a century without any perceptible signs of rusting, when other iron posts rust out in two or three seasons. We can tell you frankly, it is merely a question of using the right kind of material and enough of it, for the bases of the posts. After years of experimenting, we decided to use special cast gray iron bases on all of our posts. Although we could make cheaper bases, we much prefer to stand the extra cost and furnish posts that will give perfect satisfaction. Some manufacturers, thinking only of making a sale and as much profit as possible, are using steel and wrought iron bases, because they are lighter and cheaper, even though they know such bases cannot last any length of time.

Cast gray iron, being a natural product of the earth, will not rust in the ground—that explains why Hoosier Fences all over the United States, erected more than twenty years ago, are standing just as solid as the day they were built. The ore is melted into pig iron and from this we cast all of our post bases and tops. There are some light cast bases being made, and some are cast from scrap iron, but they are not Hoosier. The life of a fence depends entirely on the part that holds it up, so it is most important that the bases be of proper size and made of a material that will last. Every Hoosier post has a heavy cast gray iron base (the heaviest made) that cannot be raised or affected in any way by frost, will never rust or corrode, and will last for ages. Ask anyone familiar with iron and he will verify our statements.

Another feature that makes Hoosier posts last so well is the special collar on the post base—one of the many features that has given Hoosier Fences the reputation of being the very best made. This collar projects about one inch above the surface of the ground and protects the pipe. If the dirt was allowed to touch the pipe, it would hold moisture, and the pipe would rust off just above the base, as many other posts do.

We look after the interest of those who buy Hoosier Fences and fully guarantee every Hoosier product.

Ring  
Hitch  
Post,  
2-inch  
Diameter  
\$2.50



End or  
Gate  
Post,  
28-inch  
Base,  
2-inch  
Diameter  
\$2.30



Line Post,  
21-inch  
Base,  
1 3/8-inch  
Diameter  
\$1.30



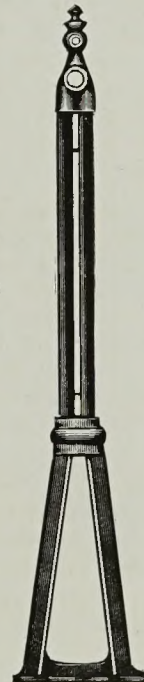
Line Post,  
24-inch  
Base,  
1 3/8-inch  
Diameter  
\$1.60



Line Post,  
25-inch  
Base,  
1 5/8-inch  
Diameter  
\$1.80



Line Post  
27-inch  
Double  
Spread  
Anchor  
Base,  
2-1 3/8-inch  
Diameter  
Posts  
\$2.30



End or  
Gate  
Post,  
30-inch  
Base,  
2 1/2-inch  
Diameter  
\$3.20



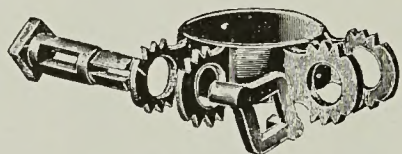
Horse  
Head  
Hitch  
Post,  
\$3.00







Nos. 1 and 2



No. 9—Nos. 3 &amp; 4—No. 10



Nos. 5 and 6



Nos. 7 and 8



Nos. 11 and 12



Nos. 13 and 14



Nos. 15 and 16



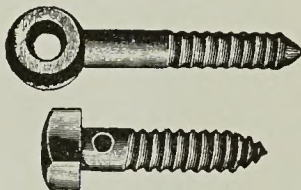
Nos. 17 and 18



Nos. 19 and 20



Nos. 21 and 22



No. 23—No. 25



No. 24

## LIST PRICE

. of .

### MALLEABLE FITTINGS

No. 1.	2-inch 1-way Governor	.....	\$0.12
No. 2.	2½-inch 1-way Governor	.....	.15
No. 3.	2-inch 2-way Governor	.....	.12
No. 4.	2½-inch 2-way Governor	.....	.15
No. 5.	2-inch 3-way Governor	.....	.12
No. 6.	2½-inch 3-way Governor	.....	.15
No. 7.	2-inch 2-way Angle Governor	.....	.12
No. 8.	2½-inch 2-way Angle Governor	.....	.15
No. 9.	Bolt for Governor	.....	.10
No. 10.	Lock for Governor	.....	.05
No. 11.	2-inch 1-way Lug	.....	.12
No. 12.	2½-inch 1-way Lug	.....	.15
No. 13.	2-inch 2-way Lug	.....	.12
No. 14.	2½-inch 2-way Lug	.....	.15
No. 15.	2-inch 3-way Lug	.....	.12
No. 16.	2½-inch 3-way Lug	.....	.15
No. 17.	2-inch 2-way Angle Lug	.....	.12
No. 18.	2½-inch 2-way Angle Lug	.....	.15
No. 19.	2-inch Gate Hinges	.....	.15
No. 20.	2½-inch Gate Hinges	.....	.20
No. 21.	2-inch Gate Catch	.....	.15
No. 22.	2½-inch Gate Catch	.....	.20
No. 23.	Wood Post Hinges	.....	.10
No. 24.	Wood Post Catch	.....	.10
No. 25.	Wood Post Screw	.....	.05

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120  
76  
13

VEEY LIBRARY



## Guarantee



**WE POSITIVELY** guarantee that every Hoosier product is made of the size and quality of material specified in this catalog, and that the appearance of same, when properly erected will be exactly as illustrated. Full purchase price will be refunded if any article is not found to be just as represented.

**THE HOOSIER FENCE COMPANY,**  
Frankton, Indiana